

President's Message

Dear friends,

As you review our 2016 Annual Report, we ask you to imagine the good you could do in your own community, supporting the causes and organizations that matter most to you. In 2016, PAA Foundation (PAAF) account holders granted more than \$2.1 million, building hospitals, funding schools, inspiring the arts and giving hope to those in need. As you read their stories, I ask you to imagine the many ways you could get involved and make a difference.

I am extremely proud of the growth of the foundation over the past ten years. We have nearly \$50 million invested and eighty-two established accounts allocating money to organizations in need. As we look to the next ten years, I anticipate even more interest in the PAAF as a resource for giving. And, though I will no longer be acting as the Foundation's President, my interest in promoting the benefits of establishing an account will continue. As a final plea, I ask you to read our report and consider making this the year you open an account within the PAA Foundation.

J. Paul McMillen, 2016 President

Friends and Colleagues,

It is with great excitement that we look to the future of the PAA Foundation. When Paul McMillen retired as President of the Pennsylvania Automotive Association in 2010, he was kind enough to stay on as President of the Foundation for an additional six years. No one has been more devoted to the success of the Foundation or worked harder to ensure the culmination of the vision of the PAAF Board of Trustees than Paul. It is our hope that in the next ten years, we can continue to grow in number of established accounts and in dollars invested, because ultimately that means more money is funneled into the community, illustrating the generosity of our members.

Our primary focus, our goal from the very beginning, has been to



encourage and recognize the charitable giving of new car and truck dealers in Pennsylvania and provide opportunities for dealers to give back to the communities that supported them. We look forward to working with you and encourage you to get involved.

John Devlin, 2017 President Kelly Fromuth, Executive Director

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2016 Board of Trustees

David B. Penske, Chairman Penske Buick GMC Trucks, Inc. Shillington

John Oyler, Treasurer The Faulkner Organization Trevose

Steven G. Jones, Secretary Jones Dealerships Lancaster

PAA Chairman, Ex-Officio **Mark Fox** Fox Ford, Waynesburg

PAA President, Ex-Officio **John Devlin**

Chairman's Message

Dear Friends,

It is my pleasure to offer you the 2016 PAA Foundation Annual Report. Contained within is not only information on the many worthwhile organizations receiving donations from account holders, but also stories explaining the reasons behind those gifts. We hope that as you read this report you are inspired to find the causes and organizations that matter most to you and to imagine the good you can do.

Those with charitable intent are encouraged to take advantage of establishing a PAAF Donor Advised Account. A philanthropic tool, PAAF makes it easy to support the charities you choose.

If you would like to contribute but do not want to take part in one of the established *Giving Recognition Levels*, a donation in any amount can always be made to the PAA Scholarship Fund.

As you will see, 2016 was another productive year for the PAA Foundation. The Foundation continues to experience growth and is welcoming new account holders. Last year, over \$2.1 million was granted to various charitable organizations by PAAF Donor Advised and Benefactor Club account holders. I encourage you to consider joining us.

Pennsylvania dealers care about their communities, and it shows. We commend the good work you are doing and look forward to another successful year!



PAAF Chairman David B. Penske Penske Buick GMC Trucks, Inc. Shillington



Blaise Alexander

Alexander Family Dealerships Montoursville

Deborah Numrich Campbell

Day Automotive Group Monroeville

Robert Cochran

#1 Cochran Monroeville

Cindy Cook Jim Wynn Volkswagen Volvo, Inc. Norristown Robert J. Dolan

Conrad Siegel Actuaries Harrisburg

Kermit G. Hicks

Greencastle

Robert L. Hunter Hunter's Truck Sales and Service Butler

Allan E. Jennings Jennings Chevrolet Buick Chambersburg Scott Lustgarten Martin Dealerships

Ardmore

William P. Manos
Fairfield Auto Group, Inc.

Fairfield Auto Group, Inc. Montoursville

Fred SavageSavage Automotive Group Shillington

Craig C. Scott Scott Honda of West Chester West Chester Kenneth B. Shockey Greencastle

Michael B. Smith Laurel Auto Group Johnstown



Operation Warm Auto Dealers CARing for Kids Foundation

In 2016, the Auto Dealers CARing for Kids Foundation distributed 45,070 new winter coats to underprivileged children living in the five-county region of Philadelphia through its Driving Away the Cold program. "This is extremely important because so many of our children live in circumstances of poverty and things like coats become a challenge for some families," Dr. William Hite, Superintendent of the School District of Philadelphia, says.

Participating dealers purchase new coats from the national nonprofit Operation Warm and distribute them either through a charity of their choice or through the YMCA and Philadelphia school districts. "It's a great example of public and private, small businesses, and community organizations working together with one common goal, which is to provide a new coat and have these kids be warm," Executive Director Kevin Mazzucola says.

The CARing for Kids Foundation launched Driving Away the Cold in 2008 as a program that would engage dealers and would fill a need in the community. 175 Philadelphia area auto dealers work together to make Driving Away the Cold a success. To date, the dealers have distributed a total of 265,252 coats, valued at \$4.3 million.

The Auto Dealers CARing for Kids Foundation also gave generously in 2016 to area YMCAs and Philadelphia Academies.

Angel 34

Greater Lehigh Valley Automobile Dealers Association Foundation

Among the many grants distributed by the Greater Lehigh Valley Automobile Dealer's Association in 2016, the organization donated to Angel 34. During her battle with cancer Nicole, a student at Northampton High School, was always looking for ways to help ease her own pain, but was also concerned for the other children going through the same journey. She would take the time to talk to other children about procedures that they would soon go through or about the positive side of wearing a wig. She also found the time to hand out stuffed animals to children while going though her daily treatments. When Nicole established her foundation, Angel 34, she wanted to make sure that every child received the same care she had received and that there were enough nurses and staff to support them. Each year, the Angel 34 Foundation provides Medical Arts Scholarships to graduating seniors. "You never know who will have the answer for the cure or a new way to treat cancer," said Nicole. In addition to scholarships, Angel 34 works to establish services where cancer patients see a need. It forms support groups, advises on doctor/patient enhancements and tactics, and educates and advocates to those who provide funding for cancer research.



Nicole Elizabeth Sheriff April 14, 1989 - May 3, 2004

Young Life

Stuckey Family Foundation

Young Life began with a few simple ideas about sharing the truth of God's love with adolescents. Seven decades later, those simple ideas have become time-tested methods for reaching out to middle school, high school and college students in friendship and hope. At Young Life, they believe kids' lives are dramatically influenced when caring adults come alongside them, sharing God's love with them. Because their Young Life leader believes in them, they begin to see that their lives have great worth, meaning and purpose. Young Life has ministries in 6,936 schools and other outreach locations, as well as 68,385 volunteers in the United States and around the world making an impact on almost two million kids. In 2016, Young Life received a contribution from the Stuckey Family Foundation.

Gladiolus Learning and Development Center

Craig and Susan Scott Foundation

In 2016, Gladiolus Learning and Development Center (GLAD) received a generous contribution from the Craig and Susan Scott Foundation. Gladiolus Learning and Development Center is a nationally accredited preschool learning environment in Fort Myers, Florida, providing educational and developmental care for low-income working families. It is their goal to ensure that all children go on to public school understanding and communicating in English. The importance of education is stressed and families are encouraged to stay involved with their child's education to break the cycle of poverty through pursuing higher education. Mr. Craig Scott serves as the Chairman of the Board of Directors for GLAD.



Multiple Myeloma Research Foundation

Giambalvo Family Foundation

Multiple myeloma is a type of blood cancer that affects the plasma cells. In multiple myeloma, malignant plasma cells accumulate in the bone marrow, crowding out the normal plasma cells that help fight infections. These malignant plasma cells then produce abnormal proteins which may cause tumors, damage the kidneys, and impair immune system function. In some cases, the malignant cells may cause a single tumor, called a solitary plasmacytoma, but if multiple tumors are formed, then the disease is called multiple



myeloma. Multiple myeloma is the second most common blood cancer, and although it is considered incurable, it is very much a treatable disease thanks to recent advancements in cancer research. Historically, there was little hope for multiple myeloma patients, because multiple myeloma treatment options were incredibly limited. The Multiple Myeloma Research Foundation, however, has revolutionized the way multiple myeloma is treated, substantially improving the life expectancy of multiple myeloma patients. Since its inception, the foundation has helped introduce ten new drugs and through the power of new technology, genomics, and immunology, lives are now being saved. In 2016, Multiple Myeloma Research Foundation received a contribution from the Giambalvo Family Foundation to continue their important, life-saving work.

Pediatric Hydrocephalus Foundation

Fred and Bonnie Savage Foundation

The mission of the Pediatric Hydrocephalus Foundation is to educate the community by raising the level of awareness about this brain condition. The Pediatric Hydrocephalus Foundation also provides support to the families, friends and children who are diagnosed with Hydrocephalus. The foundation raises money for and works with the medical community in searching for a cure and additional treatment options. Since 2010, the Pediatric Hydrocephalus Foundation has awarded \$401,226 in grants and donations to Hospitals, Neuroscience Institutes, and Medical Research Centers and Advocacy Organizations for research, education and patient support. In 2016, the Pediatric Hydrocephalus Foundation received a generous contribution from the Fred and Bonnie Savage Foundation.



National Multiple Sclerosis Society

Suzi and Scott Lustgarten Family Foundation

In 2016, the National Multiple Sclerosis Society received a donation from the Suzi and Scott Lustgarten Family Foundation. MS is thought to affect more than 2.3 million people worldwide. MS symptoms are variable and unpredictable. No two people have exactly the same symptoms, and each person's symptoms can change or fluctuate over time. Last year, the Society invested \$54 million to advance more than 380 research projects around the world. Through its comprehensive nation-wide network of services, the Society also invested \$122.2 million to

help more than one million individuals affected by MS connect to the people, information and resources needed to live their best lives. The Suzi and Scott Lustgarten Family Foundation also gave generously to the Children's Hospital of Philadelphia, University of Pennsylvania Hospital, the University of Miami Hillel, and the Mission Kids Child Advocacy Center.



Juvenile Diabetes Research Foundation

Clarence and Ellen Smail Foundation

Millions of people around the world live with type 1 diabetes, including Ellen and Bud Smail's grandson. Type 1 diabetes is a life-threatening autoimmune disease that strikes both children and adults. There is no way to prevent it, and at present, no cure. Juvenile Diabetes Research Foundation works to change this by amassing grassroots support, deep scientific knowledge and strong industry and academic partnerships to fund research. The organization was founded in the New York area in 1970 as the Juvenile Diabetes Foundation. Led by Lee Ducat, a group of local parents of children with juvenile diabetes mobilized to raise money for diabetes research, and formed the first chapter. Today, Juvenile Diabetes Research Foundation is sponsoring \$530 million

in scientific research in 17 countries. Thanks to better therapies, which foundation funding has been instrumental in developing, people with diabetes live longer and stay healthier while they await a cure. In 2016, the Juvenile Diabetes Research Foundation received a generous donation from the Clarence and Ellen Smail Foundation.

Ellen and Bud Smail
Smail Auto Group
Greensburg

Carnegie Mellon University

Rob and Christina Cochran Family Foundation

According to Mr. Rob Cochran, the most valuable lesson he learned at Carnegie Mellon University came on his last day as an undergraduate. Speaking at commencement, then-President Richard Cyert told the Class of 1987, 'I would encourage you to dare to disturb the universe. Don't be a meek soul, don't just go along with the flow, make an influence." Following graduation, Mr. Rob Cochran joined the family business and was appointed president and CEO in 1992. He has remained active in CMU's campus life. Five years ago, he established an endowment to provide financial support to the university's Enactus initiative, which is part of a global effort to connect business and education with service to better communities around the world. "This is something I'm really proud of," he said. "It promotes thinking differently, and I think the biggest influence CMU had on me was in the way they helped shape my thinking. I think a lot of that road-less-traveled thought process relates back to CMU for me." In 2016, the Rob and Christina Cochran Family Foundation gave generously to Carnegie Mellon University. The University is known for its world-class, interdisciplinary programs: arts, business, computing, engineering, humanities, policy and science.



Robert Cochran #1 Cochran Monroeville

Lancaster County Career and Technical Center Allen Family Foundation

Lancaster County Career & Technology Center is at the forefront of "college and career readiness." With over 50 programs representing high-priority occupations throughout Lancaster County, the career and technical center helps fulfill the need for workers in high-skill, high-wage, high-demand areas. The vocational technical school offers an automotive program that prepares students to work in automotive dealerships. All transportation technology students earn national skills certificates,



successfully transition into a first career job or related post-secondary training, and become proficient in their major, demonstrating proficiency through handson performance and theoretical testing. Automotive technology students work side by side with experienced automotive technicians. Through the program, the students experience the thrill of diagnosing the complex computer programs and mechanical systems in today's vehicles. In 2016, the Lancaster County Career and Technical Center received a donation from the Allen Family Foundation.



Friends of Father Judge High School John S. Oyler Foundation

Father Judge High School was established in 1954 by the Archdiocese of Philadelphia as a school for young men in the Holmesburg area of Northeast Philadelphia. Since its formation, "The Friends" have aggressively raised funds necessary to make improvements to the school campus, while also funding academic programs that complement the traditional curriculum. Among its accomplishments, the Friends of Father Judge, raised \$2.8 million dollars to transform what was once called the "Dust Bowl" into a state-of-the-art athletic field complex for student athletes, renovated the computer lab, purchased shuttle vans for activities, and built a center for students with learning challenges. In 2016, Friends of Father Judge received a generous contribution from the John S. Oyler Foundation.



Bryan Gault Wind Gap Chevrolet Buick Wind Gap

SkillsUSA

Wind Gap Chevrolet Buick Foundation

In 2016, SkillsUSA received a contribution from the Wind Gap Chevrolet Buick Foundation. SkillsUSA is a partnership of students, teachers and industry working together to ensure America has a skilled workforce. SkillsUSA helps each student excel. They provide educational programs, events and competitions that support career and technical education in the nation's classrooms. A recent study of the skills gap from the manufacturing perspective reports that over the next decade 3.4 million new manufacturing jobs will become available, most as a result of retirement. Of those jobs, 2 million will go unfilled due to a lack of qualified workers. SkillsUSA instructs students using a framework centered around three key areas: personal skills, workplace skills and technical skills grounded in academics. SkillsUSA helps students accelerate their personal growth and skill development through programs integrated into the classroom curriculum.



Habitat for Humanity - Bedford County

Judy Faulkner and Art Riexinger Foundation

Habitat for Humanity of Bedford County, an independently funded affiliate of Habitat for Humanity International, began in 1994. A county-wide organization, Habitat for Humanity of Bedford County builds homes for families in need in Bedford County. Families living in either substandard or overcrowded housing conditions, or those with a severe rent burden can apply to own a Habitat for Humanity home. Homes are kept affordable through volunteer labor, locally supplied materials, community and corporate sponsorships, and individual donations. The family and volunteers also provide "sweat equity" hours in place of a monetary down payment, working to build the home. Recipients receive an affordable, no-profit, zero-interest mortgage. In 2016, Habitat for Humanity of Bedford County received a generous contribution from the Judy Faulkner and Art Riexinger Foundation to help build homes.

Mainstreet Waynesboro Mummert Family Foundation

In 2016, Mainstreet Waynesboro received a contribution from the Mummert Family Foundation. Mainstreet Waynesboro was established in 1996 to help revitalize Waynesboro's downtown district through support for new and existing businesses, and by providing improvements, events and activities to attract visitors and residents to come and enjoy the historic downtown area. From the sweetness of the Chocolate Extravaganza, the fun of the Nite at the Races, Market Day in the fall, and the traditional tree lighting and holiday parade, Maninstreet Waynesboro events attempt to bring a hometown feeling back to the downtown area.



Franklin County - Coyle Free Library Building Fund

Allan and Barbara Jennings Family Foundation

In 2016, the Allan and Barbara Jennings Family Foundation donated to the Franklin County Coyle Free Library Building Fund. Located in downtown Chambersburg, the Coyle Free Library has been a part of the Chambersburg community since 1891. It was started by a group of ladies called the Afternoon Club, a group that still exists today. The Coyle Free Library has moved to a temporary home on the corner of 2nd St and Broad St (the old Jennings showroom) so Franklin County Library System can move forward on the renovation and expansion of the Coyle Free Library building, a \$5.5 million renovation and expansion project that includes a 4,500 square foot addition and updated amenities.



Kennett Area YMCA

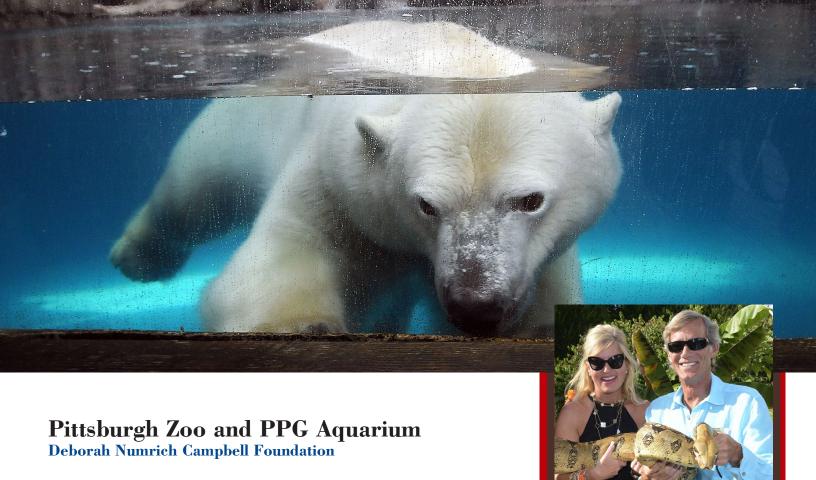
Duke and Melissa Scott Family Foundation

In 2016, the Kennett AreaYMCA received a contribution from the Duke and Melissa Scott Family Foundation. YMCAs across the country invest in families and neighbors, bringing positive, lasting change that impacts the spirit, mind, and body of those who participate. The Kennett AreaYMCA, part of the Greater Brandywine YMCAs, helped their community in 2016 by providing 504 Thanksgiving meals, educating 1,456 children on water safety, mentoring 890 teenagers, providing holiday presents to 2,013 children, and hosting summer camp to 4,351 children. More than \$200,000 was granted to projects in the community by the Kennett AreaYMCA.

The Mix at Arbor Place Steve and Donna Jones Foundation

The Mix at Arbor Place was founded in the early 1980s by a local pastor of Laurel Street Mennonite. The Mix at Arbor Place is committed to providing high quality programming to Lancaster's underprivileged children and youth. Between Mornings at The Mix, afterschool programming, buddy programs, and summer camps, The Mix has positively impacted hundreds of students every year. The structured approach allows staff to provide intentional activities for kids and the after school program is a holistic approach to development by focusing on social, academic, spiritual, and physical needs. In 2016, The Mix at Arbor Place received a generous contribution from the Steve and Donna Jones Foundation.





The Pittsburgh Zoo and PPG Aquarium is one of only six major zoo and aquarium combinations in the United States. Located in Pittsburgh, Pennsylvania's Highland Park, the zoo sits on 77 acres of park land where it exhibits more than 4,000 animals representing 475 species, including 20 threatened or endangered species. Construction is currently underway for the Jungle Odyssey, which will immerse visitors into a jungle environment highlighting animals including the giant anteater, pygmy hippopotamus, ocelot, capybara, and fossa. Following this, will be the construction of an indoor Conservation Solarium, housing some of the world's most

Deborah Numrich Campbell Day Automotive Group Monroeville

magnificent reptiles; and, finally, the African elephant Maternal Health Care Center at the Zoo's International Conservation Center in Somerset County is scheduled to be completed later this summer. The 37,000-square-foot home is designed to enhance the reproductive success of endangered African elephants in a natural herd environment. In 2016, the Pittsburgh Zoo and PPG Aquarium received a generous contribution from the Deborah Numrich Campbell Foundation.

Northern Lehigh Historical Society Rentschler Chevrolet Chrysler Jeep Dodge Foundation

The Northern Lehigh Historical Society maintains the Slate Heritage Trail, which is a 3.3 mile trail running from Slatington to Slatedale. The Slate Heritage Trail runs along streams, slate beds, and wooded areas. It is a perfect rail-trail for runners, walkers, hikers, bikers, and nature-lovers of all ages. In 2016, the Northern Lehigh Historical Society received a generous contribution from the Rentschler Chevrolet Chrysler Jeep Dodge Foundation.



Ned Smith Center for Nature and Art Rolen E. and Patricia H. Ferris Foundation

Located in Millersburg, Pennsylvania, the Ned Smith Center for Nature and Art was founded in 1993 to celebrate the life and works of its namesake, the nationally recognized wildlife artist, naturalist and writer Ned Smith. The Center's lands offer a tranquil outdoor experience on more than 500 contiguous acres of rustic beauty. With hardwood forest, stream, more than twelve miles of trails and stunning views of the Susquehanna River from the mountaintop, the land also provides habitat for the wildlife Ned Smith immortalized — deer, bear, wild turkey, grouse, fox and many species of smaller animals. The Ned Smith Center plays an active role in education about nature, art and conservation through a year-long series of lectures, field trips, seminars, and other special events. In 2016, the Ned Smith Center for Nature and Art received a contribution from the Rolen E. and Patricia H. Ferris Foundation.



Founded in 1970, the Pennypack Ecological Restoration Trust is a nonprofit conservancy headquartered in Huntingdon Valley, Pennsylvania, 15 miles northeast of Philadelphia. The Trust is staffed by professionals and volunteers dedicated to the stewardship of the lands that are protected by the Trust in its 832-acre Pennypack Preserve natural area. Active restoration of the lands protected in the Pennypack Preserve is apparent everywhere. For example, the Trust's stewardship staff and volunteers have planted nearly 11,000 trees since 1990. Large tracts that had been overwhelmed by non-native vines just a few years ago now support young forest. And, gaps in the tree canopy of three ancient forests have been planted with young trees to replace aging giants. The Trust's 11 miles of trails are open to visitors free of charge every day of the year from dawn to dusk. In 2016, Pennypack Ecological Restoration Trust received a generous grant from the Faulkner Family Foundation. The Faulkner Family Foundation also supported Abington Health Foundation, Abington Friends School, and the Kate Svitek Memorial Foundation.



PAA Scholarships

In 2016, PAA awarded \$190,000 to thirteen students. Seven students were chosen to receive the scholarships in honor of their demonstrated charitable characteristics and their work to make a positive impact in their communities. Six students were selected who are currently enrolled in, or are seeking enrollment in, an automotive technology program, and who are sponsored by a new car or truck dealer.

Community Service Awards

Meline Avrigian

Piazza Mazda of West Chester West Chester

Allison Bare

Fiore Toyota Volkswagen Audi Hollidaysburg

Stephanie Garner

Hondru Chevrolet Manheim

Alexandra Herbick

#1 Cochran Monroeville

Justin Laigaie

Sloane Toyota of Glenside

Madison Mackenzie

Blaise Alexander Chevrolet Muncy

David Stewart

Ray Price Stroud Ford Stroudsburg

Automotive Technology Awards

Raymond Adams II

Berger Family Dealerships Hazleton

Lance Kernoschak

Abeloff GMC Stroudsburg

Stone Lewandowski

C. Harper Chevrolet Belle Vernon

Ian Schoenleber

Keenan Honda Doylestown

Zachary Stump

Ecks Garage (Freightliner) Muncy

Patrick Williams

Daniels BMW Allentown





Contributors

Dealer assistance is needed to grow the PAA Fund so that students who are the children of new car and truck dealership employees and those who desire to become technicians will continue to be able to apply for PAA Scholarships. Below are the 2016 Scholarship Fund Contributors.

#1 Cochran Aaron Herbick ADA Greater Philadelphia *** ADM Marketing Group ' Allentown Kia Astar Info Autotrader * Baglier Buick GMC Mazda Bill Miller Blaise Alexander Family Dealerships* Boyer & Ritter * Bryn Mawr Trust Company ** **Bucks County International** CARFAX > Carriage Trade Auto Auction Cindy Cook * CNA Surety Co. Conrad Siegel Actuaries Craig Scott CVR' Daniels BMW Mini of Allentown Dealer Planning Services Dealertrack? Deborah Campbell Duke Scott * Ebersole Engle-Hambright & Davies (EHD) * Enterprise Holdings * Faulkner Harrisburg Faulkner Honda * First National Bank * Fox Ford Mercury Frederick Rentschler Freysinger Buick GMC * Fulton Bank Gail Faulkner *** Giambalvo Motor Co. * Greater Lehigh Valley ADA Greater Pittsburgh ADA ** Greg McCandless Hoffman Ford Hondru Ford Horwith Trucks Hunter Truck Sales & Service * J.L. Freed & Sons James Glanzmann

Jennings Chevrolet Buick GMC

Jim Tavenner

Jones Dealerships *

Kenneth Shockey *** Kenneth Wallace Kevin Erb Klick-Lewis **KPA** L.B. Smith Lansdale Chrysler Dodge Laurel Auto Group Lawrence Chevrolet * M&T Chariable Foundation * Manheim Auction Mark Zukowski (EHD)* Matt and Karen Clark * Matthew Smith Members 1st Federal Credit Union Michael B. Smith Mid-State Construction Minooka Motor Sales Nicholas-Wyoming Valley Truck Sales Otto's Imported Cars Outten Chevrolet * Peter Hondru Phillips Office Solutions * Piazza Honda of Springfield Porsche of the Main Line Profit by Design, LLC * Rentschler Chevrolet Rhonda Lawrence-Scullen Robert Hunter S&T Bank * Scott Lustgarten * Sheila Horwith Sunoco SunTrust Bank * Tim Mitchell Tom Freysinger Tom Kwiatek Turner Hydraulics UniFirst * Valley Chevrolet Vanguard Cleaning Systems Warren Lewis * Whitmoyer Auto Group Wind Gap Chevrolet Buick * Withum Smith +Brown Wynn Group *

Foundation Account Holders

Platinum Legacy Club



Paul K. and Anna E. Shockey Family Foundation

Legacy Club



Auto Dealers CARing For Kids Foundation



Faulkner Family Foundation



Joseph and Mary Faulkner Family Foundation



Judy Faulkner and Art Riexinger Foundation

Legacy Club



Robert III and Joanne Preston Family Foundation



Robert P. Kelly Family Foundation

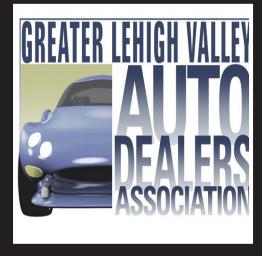


Stuckey Family Foundation*



Suzi and Scott Lustgarten Family Foundation

Cornerstone Club



Greater Lehigh Valley Automobile Dealers Association Foundation



Greater Pittsburgh Automobile
Dealers Foundation



Matt and Tiff Stuckey Foundation*

Foundation Account Holders

Humanitarian Club



Ballantine Family Charitable Foundation*



Deborah Numrich Campbell Foundation



Earle M. Mitchell Memorial Foundation



Greg and Susan Sutliff Foundation

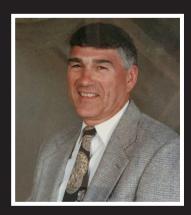


Landis Family Foundation



William P. and Lorraine Manos Foundation

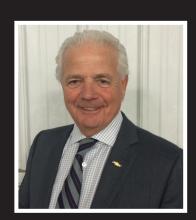
Founder's Club



 $JimWynn \sim Forever in our lives$ Wynn Family Foundation



Ann Harris Smith Foundation for Gynecological Cancer Awareness



Blaise Alexander Family Foundation

Founder's Club



Bruce and Dotty Allen Family Foundation



Craig and Susan Scott Foundation



Fred and Bonnie Savage Foundation



Giambalvo Family Foundation



John and Loriann Putzier Foundation



John S. Oyler Foundation



Larry and Gloria New Foundation



Lydia M. Oyler Memorial Foundation



MAC Chapman Family Foundation

Foundation Account Holders

Founder's Club



(Fred and Gloria)



Rentschler Chevrolet Chrysler Jeep Dodge Foundation (Richard and Faye)



Rob and Christina Cochran Robert and Gail Hunter Family Foundation



Foundation



Steve and Donna Jones Foundation



Sullivan Numrich Family Foundation



Wind Gap Chevrolet Buick Foundation (Bryan Gault and Jeff Baskin)

Regency Club



Allan and Barbara Jennings Family Foundation



Bill and Donna Lake Family Foundation



Biondi Family Foundation

Regency Club



Clarence and Ellen Smail Foundation



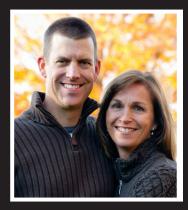
D'Agata Family Foundation



David and Megan Oyler Foundation



David and Patricia Penske Foundation



Duke and Melissa Scott Family Foundation



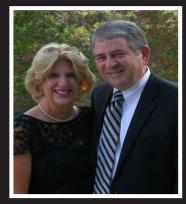
Eric and Deborah Hessinger Foundation



Fox Family Fund



J. Paul and Dusty McMillen Family Foundation



J.L. Feed Foundation (Don and Suzanne Franks)



Jack and Cate Oyler Foundation

Foundation Account Holders

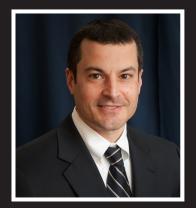
Regency Club



James and Virginia Jones Foundation



Joseph and Karen Thurby Family Foundation



Kenneth J. Lustgarten Foundation (Peter Lustgarten, Stuart Lustgarten)



Kermit and Clarisse Hicks Foundation



Middleton Family Foundation



Mummert Family Foundation



Rolen E. and Patricia H. Ferris Foundation



Sterling E. Baugher Family Fund (Sarabelle, Cindy and Larry Baugher)



The Third Day Fund



Thomas and Frances
Rohrich Foundation



Three Little Angels Foundation



Vicki and Bob Dolan Foundation



Warren Lewis Family Foundation

Benefactor Club



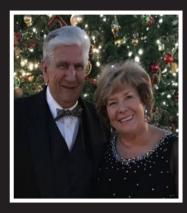
Andy and Carol Scott Fund



Angela and Harry Faulkner Family Fund



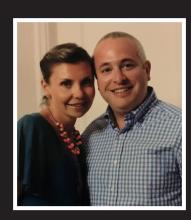
Benson Family Fund



Berger Family Fund (Jacqueline and Earl Berger)



Berger Family Fund (Cheryl and Jeff Berger)



Casey Fund



Edward and Jane Noerr Fund

Foundation Account Holders

Benefactors Club



Grant and Juliet Perry Family Fund



Gregg and Jenny Semel Foundation



James and Michele Peruto Fund



Richard Salezze Family Fund



Scott and Lucinda FriedmanFund *



Shuman Family Fund



Thomas and Cheryl Leydig Fund



Thomas and Marge Noerr Fund

Not Pictured: Allen Family Foundation Allen Wenger Foundation John and Dita Daub Fund Thomas Family Foundation

Fund Balance Growth

Financials

Balance Sheet Summary

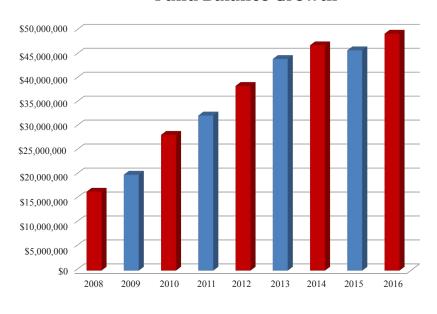
Total	\$49,441,214
Benefactor Club Accounts	<u>178,140</u>
CARing for Kids Account	4,545,437
Undesignated Account	12,640,427
Donor-Advised Accounts	\$32,077,210

Investments

12/31/2016 Balance \$49,345,421

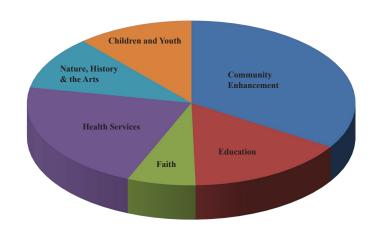
<u>2016</u>

Investment Income \$3,189,915



Grant Totals by Category

	\$ 2,131,052
Faith	<u>143,266</u>
Nature, History, Arts	224,100
Children and Youth	244,197
Education	332,971
Health Services	462,618
Community Enhancement	\$723,900



Grants Distributed to Charities by Year

\$3,000,000 \$2,500,000 \$1,500,000 \$1,000,000 \$500,000 \$0 2006 2008 2010 2012 2014 2016

2016	\$2,131,052
2015	\$2,736,455
2014	\$2,235,126
2013	\$1,400,491
2012	\$1,215,197
2011	\$949,575
2010	\$921,179
2009	\$549,065
2008	\$488,106
2007	\$230,000
2006	\$177,500
2005	\$149,250

Increase in Number of Established Accounts

2016 2015	82 79
2014	67
2013 2012	58 55
2011 2010	48 40
2009	33

Grants Distributed

assistance from the PAA Foundation in 2016

Aaron's Acres Abington Friends School Abington Health Foundation Allegheny Riverstone Center for the Arts Allentown Central Catholic HS Allentown Rescue Mission Allentown Symphony Association Allison-Antrim Museum ALS Association - Western PA Chapter Alzheimer's Disease Research Alzheimer's Drug Discovery Foundation American Cancer Society American Diabetes Association American Heart Association American Red Cross Lehigh Valley American Rescue Workers, Inc. Americans for Prosperity Foundation Angel 34 Animal Friends Ascension Lutheran Church Assumption BVM Church Audubon YMCA Autism Connection of PA Autism Speaks - Lehigh Valley Walk Auto Dealers CARing for Kids Foundation Beacon Clinic Bedford County Humane Society Benedictine Sisters of Erie Bethany Children's Home Bethany Christian Services of the Greater Delaware Valley Bethesda Mission of Harrisburg Big Brothers Big Sisters Lehigh Valley Blind Association of Butler County Boy Scout Troop 86 Boys & Girls Club of Allentown Boys & Girls Club of Bethlehem Boys & Girls Club of Easton Boys & Girls Club of Easton Boys & Girls Club of Erie Boys & Girls Club of Lancaster Butler Area Public Library Butler County Family YMCA Butler County Humane Society Camelot for Children Inc.

Canine Companions for Independence

Center for Animal Health & Welfare

Children's Advocacy Center Lawrence County

Carnegie Mellon University

CASA of Lancaster County

Central Bucks Family YMCA

Chesapeake Bay Foundation

Children's Home of Easton

Children's Dyslexia Centers, Inc.

Children's Hospital of Philadelphia

Center for Vision Loss

Children's Hospital of Pittsburgh Foundation Christ United Church of Christ Cleve J. Fredricksen Library Association Coco Foundation College Street Baptist Church Colonial Williamsburg Foundation Commonwealth Foundation Public Policy Communities in Schools of the Lehigh Valley Community Foundation of Washington County Community Foundation of Western PA and Eastern OH Community Health Clinic of Butler County Inc. Community YMCA of Eastern Delaware County Concordia Luthern Ministries Conestoga Valley Education Foundation Cops 'n' Kids Literacy Program Cornerstone Fellowship Assembly of God Cranaleith Spiritual Center Cultural Alliance of York County Cumberland County Historical Society Daily Bread Community Food Pantry Davidson College **DeSales University** Diakon Youth Services Dickinson College Dreamwrights East Hempfield Township K-9 Unit East Petersburg Day Steering Committee East Petersburg Fire Company Easter Seals of Eastern PA Eau Claire Volunteer Fire Department Edinboro University Elizabethtown College Elmwood Park Zoo Elwyn **Emmaus Public Library** End Allergies Together Inc. Equi-Librium Inc. Erie Arts & Culture Erie City Mission Erie Philharmonic FCLS - Coyle Building Fund First Baptist Church First Presbyterian Church of Allentown First United Methodist Church Lancaster Five Star Heart Project Flagship Niagara League Four Diamonds Fund Fox Chase Cancer Center Friends of Father Judge High School Fulton County Library Fulton County Medical Center

Galena Volunteer Fire Department

Gifford Youth Achievement Center

Good Samaritan Hospital Foundation

Greater Pittsburgh Dealers Foundation

Greater Pittsburgh Literacy Council

Gladiolus Learning and Development Center

Golden Tornado Scholastic Foundation, Inc.

Grace United Methodist Church - Lewistown

Gateway Education Foundation

Glimmer of Hope Foundation

Good Shepherd Rehabilitation

Goldwater Institute

Greater Valley YMCA

Grace Seed Inc.

Greencastle-Antrim Education Foundation Habitat for Humanity of Bedford County Hamot Health Foundation Hands-on House Harrisburg Symphony Orchestra Haven House Heaven's Family Heidelberg United Church of Christ Hershey Jr. Bears Hershey Palmyra Sertoma Club Hispanic Center Lehigh Valley Histiocytosis Association Holy Family Home Holy Trinity Episcopal Academy Holy Trinity Episcopal Parish Hospice of Central PA Hoyt Center for the Arts Humane League of Lancaster County Humane Society of Vero Beach Indian River County Habitat for Humanity Indian River Medical Center Foundation Interfaith Friends Jameson Health Care Foundation Jefferson Volunteer Fire Company Jewish Federation of Greater Philadelphia **Jewish Residential Services** Joseph T. Simpson Public Library Judicial Watch Junior Achievement of NEPA **Juvenile Diabetes Research Foundation** Kate Svitek Memorial Foundation Kennett Area YMCA Kiwanis Foundation of Palmer Township Krysta Hankee Memorial Fund Lake Erie College of Osteopathic Medicine Lancaster Area Habitat for Humanity Lancaster Cleft Palate Clinic Lancaster County Career & Technology Lancaster County Emergency Response Lancaster Dollars for Higher Learning Lancaster Education Foundation Lancaster Farmland Trust Laurel House Lawrence County Humane Society Lehigh County Humane Society Lehigh University - Lehigh Athletics Partnership Lehigh Valley Amputee Support Group Lehigh Valley Center for Independent Living Lehigh Valley Health Network Lehigh Valley Military Affairs Council Lehigh Valley Public Telecommunications Lehigh Valley Therapy Dogs Leukemia & Lymphoma Society Liberty Elementary Academic Fund Library System of Lancaster County Life Choices Lititz Christian School Logan's Heroes Animal Rescue Lower Bucks Family YMCA Lupus Foundation of America Mainstreet Waynesboro, Inc. Manheim Township Educational Foundation Mansfield Foundation March of Dimes - Lehigh Valley Margaret Donnelly O'Connor Education

Maridon Museum

MCFEE

Meals on Wheels of Northampton

Meow House

Mercy Center for Women

Mercy School for Special Learning

Mercyhurst University

Mikayla's Voice

Millersville Community Church

Minsi Trails Council, BSA

Miracle League of Northampton

Miracle League of the Lehigh Valley

Misericordia Nursing and Rehab

Mission First Housing Group, Inc.

Mission Kids Child Advocacy Center

Moniteau Scholarship Foundation

Monroeville Arts Council

Montgomery County SPCA

Mountainview Horse Rescue

Mt. Hope Nazarene Retirement

Multiple Myeloma Research

Muscular Dystrophy Association

NAACP - Lancaster Branch #2302

NADA Foundation

Nam Knights Lehigh Valley Chapter

National Civil War Museum

National Multiple Sclerosis Society

Nazareth Blue Eagle Education Foundation

Ned Smith Center for Nature and Art

Nemours Fund for Children's Health

Neshannock High School

New Castle Christian Academy

New Castle Community YMCA

New Visions for Lawrence County

Newtown Square Presbyterian Church No Longer Alone Ministries

North Penn School District Educational

Northern Lehigh High School

Northern Lehigh Historical Society

Operation Homefront

Operation Warm

Our Father's Table Soup Kitchen

PA Hero Walk

PA Museums

PACC Caring Cupboard

Palmyra Area Business Association

Palmyra Fire Company

Par for the Cure - New Castle

Pediatric Cancer Foundation LehighValley

Pediatric Hydrocephalus Foundation

Penn College Foundation

Penn State Dance Marathon

Penn State Hershey

Pennsylvania Dutch Council

Pennsylvania State University

Pennsylvania Wounded Warriors

Pennypack Ecological Restoration Trust Pennypack Ecological Restoration Trust

Perry Hi-way Hose Co., Inc.

Philadelphia Academies, Inc.

Philadelphia Freedom Valley YMCA

Phoebe Ministries

Pittsburgh Foundation - New Castle

Pittsburgh Symphony Orchestra

Pittsburgh Vintage Grand Prix

Pittsburgh Zoo & Aquarium

Plainfield Township Volunteer Fire Co.

Potential Development Program

Pottstown Mercury Foundation

Public Broadcasting of Northwestern PA

Reformed Presbyterian Church

Regina Academy at St. John the Baptist

Riverbend Environmental Education Center

Roanoke College

ROC Elite Boosters

Roman Catholic Diocese of Lexington, KY

Roman Catholic Diocese of Pittsburgh Foundation

Saint Joseph the Worker Catholic Church

Salvation Army

Scholarship Foundation of the Rotary Club of Erie

Schreiber Pediatric Rehab Center of Lancaster County

Scleroderma Foundation

Senior Adult Activities Center of Montgomery County

Shippensburg University Foundation

Sigma Tau Gamma Foundation

Silver Spring Presbyterian Church

Six Mile Run Volunteer Fire Company

Skills USA Council

Special Olympics of Bethlehem

SpiriTrust Lutheran Foundation

St. Charles Borromeo Seminary

St. Gregory Parish

St. John Neumann Regional Academy

St. Jude the Apostle Church

St. Luke's University Health Network

St. Michael the Archangel School

St. Paul's Neighborhood Free Clinic

Steam Into History

Stony Creek Anglers Sunrays Pit Bull Rescue

Tabor Community Services, Inc.

Temple University Beasley School of Law

The Center for Loss and Bereavement

The Charles E. Walton/ NJ CAR Charitable Foundation

The ELM

The Episcopal Academy

The Hill School

The Hillside School The Humane Society of the United States

The Learning Alliance The Lighthouse Foundation

The Mix at Arbor Place

The Philadelphia Project The Salvation Army of the Lehigh Valley

The Swain School

The Trustees of the University of Pennsyly

Third Street Alliance for Women and Ch Thriving Villages International

TMJ Association, Ltd.

UDS Foundation

Union Area Academic Advocates

United Service Organization

United Way of Erie County

United Way of Franklin County United Way of Lawrence County

United Way of Louisiana

United Way of Youngstown University of Miami

University of Miami Hillel University of Pennsylvania

Hospital

UPMC

Upper Bucks Christian School Upper Bucks YMCA

US Navy Memorial

Vested Interest in K9s, Inc. Victory House

Villa Maria Center

Villanova University VisionCorps

Visiting Nurse Association VNA & Hospice Foundation

Warren Rebounder Club

Warwick Association of Churches Warwick Education Foundation Washington & Jefferson College Water Street Mission

Waynesboro Area Business Education

& Community Foundation

Waynesboro Area Gala Cancer Auction, Inc. Waynesboro Community Theatre Project Inc.

Waynesboro Hospital Auxiliary

WESA - Essential Public Media, Inc.

Westminster College

Wetherill School

Wind Gap Fire Company

WITF Public Media Center

Wolf Sanctuary of PA

Women's Resource Center - NEPA

Woodridge Swim Club

Woods Services Inc.

Worcester Academy

Wounded Warrior Project

YMCA North Penn

YMCA of Greater Brandywine

YMCA of Greater Pittsburgh

Young Life

YWCA of Greater Harrisburg

Zelienople Community Park Association





Platinum Legacy Account \$10 million +

Paul K. and Anna E. Shockey Family Foundation

Legacy Account \$1 million to \$5 million

CARing For Kids Foundation - Custodial Account Faulkner Family Foundation Joseph and Mary Faulkner Family Foundation Judy Faulkner and Art Riexinger Foundation Robert III and Joanne Preston Family Foundation Robert P. Kelly Family Foundation Stuckey Family Foundation Suzi and Scott Lustgarten Family Foundation

Cornerstone Account \$500,000 to \$1 million

Greater Lehigh Valley Automobile Dealers Association Foundation Greater Pittsburgh Automobile Dealers Association Foundation Matt and Tiff Stuckey Foundation

Humanitarian Account \$250,000 to \$500,000

Ballantine Family Charitable Foundation Deborah Numrich Campbell Foundation Earle M. Mitchell Memorial Foundation Greg and Susan Sutliff Foundation Landis Family Foundation William P. and Lorraine Manos Foundation Wynn Family Foundation

Founder's Account \$100,000 to \$250,000

Allen Family Foundation
Ann Harris Smith Foundation for Gynecological Cancer Awareness
Blaise Alexander Family Foundation
Bruce and Dotty Allen Family Foundation
Christina M. Savage Memorial Fondation
Craig and Susan Scott Foundation
Fred and Bonnie Savage Foundation
Giambalvo Family Foundation
John S. Oyler Foundation
John S. Oyler Foundation
Larry and Gloria New Foundation
Larry and Gloria New Foundation
MAC Chapman Family Foundation
MAC Chapman Family Foundation
MAC Chapman Family Foundation
PAA Fund
Benstschler Chevrolet Chrysler Jeep Dodge Foundation
Bob and Christina Cochran Family Foundation
Robert and Gail Hunter Foundation
Steven and Donna Jones Family Foundation
Sullivan Numrich Family Foundation
Thomas Family Foundation
Wind Gap Chevrolet Buick Foundation

Regency Account \$25,000 to \$100,000

Allan and Barbara Jennings Family Foundation
Allen Wenger Foundation
Bill and Donna Lake Family Foundation
Biondi Family Foundation
Clarence and Ellen Smail Foundation
D'Agata Family Foundation
David and Megan Oyler Foundation
David and Medissa Scott Family Foundation
Duke and Melissa Scott Family Foundation
Eric and Deborah Hessinger Foundation
Fox Family Foundation
J.L. Freed Foundation
J. Paul and Dusty McMillen Family Foundation
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Kenneth J. Lustgarten Foundation
Kenneth J. Lustgarten Foundation
Middleton Family Foundation
Mummert Family Foundation
Mummert Family Foundation
Mummert Family Foundation
Mummert Family Foundation
The Third Day Fund
Thomas and Frances Rohrich Foundation
Three Little Angels Foundation Vicki and Bob Dolan Foundation
Warren Lewis Family Foundation

Benefactor's Club \$10,000 to \$25,000

Andy and Carol Scott Fund
Angela and Harry Faulkner Family Fund
Benson Family Fund
Berger Family Fund
Casey Fund
Edward and Jane Noerr Fund
Grant and Juliet Perry Family Fund
Gregg and Jenny Semel Foundation
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Shuman Family Fund
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Thomas and Marge Noerr Fund



1925 North Front Street, Harrisburg, PA 17102 1-800-242-3745 www.paa-foundation.org

The official registration and financial information of the Pennsylvania Automotive Association Foundation may be obtained from the Pennsylvania Department of State by calling toll free, within Pennsylvania, 1 (800) 732-0999. Registration does not imply and or semigrated to the state of the pennsylvania of