imagine
the good you can do
Dear friends,

As you review our 2016 Annual Report, we ask you to imagine the good you could do in your own community, supporting the causes and organizations that matter most to you. In 2016, PAA Foundation (PAAF) account holders granted more than $2.1 million, building hospitals, funding schools, inspiring the arts and giving hope to those in need. As you read their stories, I ask you to imagine the many ways you could get involved and make a difference.

I am extremely proud of the growth of the foundation over the past ten years. We have nearly $50 million invested and eighty-two established accounts allocating money to organizations in need. As we look to the next ten years, I anticipate even more interest in the PAAF as a resource for giving. And, though I will no longer be acting as the Foundation’s President, my interest in promoting the benefits of establishing an account will continue. As a final plea, I ask you to read our report and consider making this the year you open an account within the PAA Foundation.

J. Paul McMillen, 2016 President

Friends and Colleagues,

It is with great excitement that we look to the future of the PAA Foundation. When Paul McMillen retired as President of the Pennsylvania Automotive Association in 2010, he was kind enough to stay on as President of the Foundation for an additional six years. No one has been more devoted to the success of the Foundation or worked harder to ensure the culmination of the vision of the PAAF Board of Trustees than Paul. It is our hope that in the next ten years, we can continue to grow in number of established accounts and in dollars invested, because ultimately that means more money is funneled into the community, illustrating the generosity of our members.

Our primary focus, our goal from the very beginning, has been to encourage and recognize the charitable giving of new car and truck dealers in Pennsylvania and provide opportunities for dealers to give back to the communities that supported them. We look forward to working with you and encourage you to get involved.

John Devlin, 2017 President
Kelly Fromuth, Executive Director
Dear Friends,

It is my pleasure to offer you the 2016 PAA Foundation Annual Report. Contained within is not only information on the many worthwhile organizations receiving donations from account holders, but also stories explaining the reasons behind those gifts. We hope that as you read this report you are inspired to find the causes and organizations that matter most to you and to imagine the good you can do.

Those with charitable intent are encouraged to take advantage of establishing a PAAF Donor Advised Account. A philanthropic tool, PAAF makes it easy to support the charities you choose.

If you would like to contribute but do not want to take part in one of the established Giving Recognition Levels, a donation in any amount can always be made to the PAA Scholarship Fund.

As you will see, 2016 was another productive year for the PAA Foundation. The Foundation continues to experience growth and is welcoming new account holders. Last year, over $2.1 million was granted to various charitable organizations by PAAF Donor Advised and Benefactor Club account holders. I encourage you to consider joining us.

Pennsylvania dealers care about their communities, and it shows. We commend the good work you are doing and look forward to another successful year!
In 2016, the Auto Dealers CARing for Kids Foundation distributed 45,070 new winter coats to underprivileged children living in the five-county region of Philadelphia through its Driving Away the Cold program. “This is extremely important because so many of our children live in circumstances of poverty and things like coats become a challenge for some families,” Dr. William Hite, Superintendent of the School District of Philadelphia, says.

Participating dealers purchase new coats from the national nonprofit Operation Warm and distribute them either through a charity of their choice or through the YMCA and Philadelphia school districts. “It’s a great example of public and private, small businesses, and community organizations working together with one common goal, which is to provide a new coat and have these kids be warm,” Executive Director Kevin Mazzucola says.

The CARing for Kids Foundation launched Driving Away the Cold in 2008 as a program that would engage dealers and would fill a need in the community. 175 Philadelphia area auto dealers work together to make Driving Away the Cold a success. To date, the dealers have distributed a total of 265,252 coats, valued at $4.3 million.

The Auto Dealers CARing for Kids Foundation also gave generously in 2016 to area YMCAs and Philadelphia Academies.
**Angel 34**

**Greater Lehigh Valley Automobile Dealers Association Foundation**

Among the many grants distributed by the Greater Lehigh Valley Automobile Dealer’s Association in 2016, the organization donated to Angel 34. During her battle with cancer Nicole, a student at Northampton High School, was always looking for ways to help ease her own pain, but was also concerned for the other children going through the same journey. She would take the time to talk to other children about procedures that they would soon go through or about the positive side of wearing a wig. She also found the time to hand out stuffed animals to children while going through her daily treatments. When Nicole established her foundation, Angel 34, she wanted to make sure that every child received the same care she had received and that there were enough nurses and staff to support them. Each year, the Angel 34 Foundation provides Medical Arts Scholarships to graduating seniors. “You never know who will have the answer for the cure or a new way to treat cancer,” said Nicole. In addition to scholarships, Angel 34 works to establish services where cancer patients see a need. It forms support groups, advises on doctor/patient enhancements and tactics, and educates and advocates to those who provide funding for cancer research.

**Young Life**

**Stuckey Family Foundation**

Young Life began with a few simple ideas about sharing the truth of God’s love with adolescents. Seven decades later, those simple ideas have become time-tested methods for reaching out to middle school, high school and college students in friendship and hope. At Young Life, they believe kids’ lives are dramatically influenced when caring adults come alongside them, sharing God’s love with them. Because their Young Life leader believes in them, they begin to see that their lives have great worth, meaning and purpose. Young Life has ministries in 6,936 schools and other outreach locations, as well as 68,385 volunteers in the United States and around the world making an impact on almost two million kids. In 2016, Young Life received a contribution from the Stuckey Family Foundation.

**Gladiolus Learning and Development Center**

**Craig and Susan Scott Foundation**

In 2016, Gladiolus Learning and Development Center (GLAD) received a generous contribution from the Craig and Susan Scott Foundation. Gladiolus Learning and Development Center is a nationally accredited preschool learning environment in Fort Myers, Florida, providing educational and developmental care for low-income working families. It is their goal to ensure that all children go on to public school understanding and communicating in English. The importance of education is stressed and families are encouraged to stay involved with their child’s education to break the cycle of poverty through pursuing higher education. Mr. Craig Scott serves as the Chairman of the Board of Directors for GLAD.
Multiple Myeloma Research Foundation
Giambalvo Family Foundation

Multiple myeloma is a type of blood cancer that affects the plasma cells. In multiple myeloma, malignant plasma cells accumulate in the bone marrow, crowding out the normal plasma cells that help fight infections. These malignant plasma cells then produce abnormal proteins which may cause tumors, damage the kidneys, and impair immune system function. In some cases, the malignant cells may cause a single tumor, called a solitary plasmacytoma, but if multiple tumors are formed, then the disease is called multiple myeloma. Multiple myeloma is the second most common blood cancer, and although it is considered incurable, it is very much a treatable disease thanks to recent advancements in cancer research. Historically, there was little hope for multiple myeloma patients, because multiple myeloma treatment options were incredibly limited. The Multiple Myeloma Research Foundation, however, has revolutionized the way multiple myeloma is treated, substantially improving the life expectancy of multiple myeloma patients. Since its inception, the foundation has helped introduce ten new drugs and through the power of new technology, genomics, and immunology, lives are now being saved. In 2016, Multiple Myeloma Research Foundation received a contribution from the Giambalvo Family Foundation to continue their important, life-saving work.

Pediatric Hydrocephalus Foundation
Fred and Bonnie Savage Foundation

The mission of the Pediatric Hydrocephalus Foundation is to educate the community by raising the level of awareness about this brain condition. The Pediatric Hydrocephalus Foundation also provides support to the families, friends and children who are diagnosed with Hydrocephalus. The foundation raises money for and works with the medical community in searching for a cure and additional treatment options. Since 2010, the Pediatric Hydrocephalus Foundation has awarded $401,226 in grants and donations to Hospitals, Neuroscience Institutes, and Medical Research Centers and Advocacy Organizations for research, education and patient support. In 2016, the Pediatric Hydrocephalus Foundation received a generous contribution from the Fred and Bonnie Savage Foundation.
National Multiple Sclerosis Society  
Suzi and Scott Lustgarten Family Foundation

In 2016, the National Multiple Sclerosis Society received a donation from the Suzi and Scott Lustgarten Family Foundation. MS is thought to affect more than 2.3 million people worldwide. MS symptoms are variable and unpredictable. No two people have exactly the same symptoms, and each person’s symptoms can change or fluctuate over time. Last year, the Society invested $54 million to advance more than 380 research projects around the world. Through its comprehensive nation-wide network of services, the Society also invested $122.2 million to help more than one million individuals affected by MS connect to the people, information and resources needed to live their best lives. The Suzi and Scott Lustgarten Family Foundation also gave generously to the Children’s Hospital of Philadelphia, University of Pennsylvania Hospital, the University of Miami Hillel, and the Mission Kids Child Advocacy Center.

Juvenile Diabetes Research Foundation  
Clarence and Ellen Smail Foundation

Millions of people around the world live with type 1 diabetes, including Ellen and Bud Smail’s grandson. Type 1 diabetes is a life-threatening autoimmune disease that strikes both children and adults. There is no way to prevent it, and at present, no cure. Juvenile Diabetes Research Foundation works to change this by amassing grassroots support, deep scientific knowledge and strong industry and academic partnerships to fund research. The organization was founded in the New York area in 1970 as the Juvenile Diabetes Foundation. Led by Lee Ducat, a group of local parents of children with juvenile diabetes mobilized to raise money for diabetes research, and formed the first chapter. Today, Juvenile Diabetes Research Foundation is sponsoring $530 million in scientific research in 17 countries. Thanks to better therapies, which foundation funding has been instrumental in developing, people with diabetes live longer and stay healthier while they await a cure. In 2016, the Juvenile Diabetes Research Foundation received a generous donation from the Clarence and Ellen Smail Foundation.
According to Mr. Rob Cochran, the most valuable lesson he learned at Carnegie Mellon University came on his last day as an undergraduate. Speaking at commencement, then-President Richard Cyert told the Class of 1987, “I would encourage you to dare to disturb the universe. Don’t be a meek soul, don’t just go along with the flow, make an influence.” Following graduation, Mr. Rob Cochran joined the family business and was appointed president and CEO in 1992. He has remained active in CMU’s campus life. Five years ago, he established an endowment to provide financial support to the university’s Enactus initiative, which is part of a global effort to connect business and education with service to better communities around the world. “This is something I’m really proud of,” he said. “It promotes thinking differently, and I think the biggest influence CMU had on me was in the way they helped shape my thinking. I think a lot of that road-less-traveled thought process relates back to CMU for me.” In 2016, the Rob and Christina Cochran Family Foundation gave generously to Carnegie Mellon University. The University is known for its world-class, interdisciplinary programs: arts, business, computing, engineering, humanities, policy and science.

Lancaster County Career and Technical Center

Lancaster County Career and Technical Center is at the forefront of “college and career readiness.” With over 50 programs representing high-priority occupations throughout Lancaster County, the career and technical center helps fulfill the need for workers in high-skill, high-wage, high-demand areas. The vocational technical school offers an automotive program that prepares students to work in automotive dealerships. All transportation technology students earn national skills certificates, successfully transition into a first career job or related post-secondary training, and become proficient in their major, demonstrating proficiency through hands-on performance and theoretical testing. Automotive technology students work side by side with experienced automotive technicians. Through the program, the students experience the thrill of diagnosing the complex computer programs and mechanical systems in today’s vehicles. In 2016, the Lancaster County Career and Technical Center received a donation from the Allen Family Foundation.
Friends of Father Judge High School
John S. Oyler Foundation

Father Judge High School was established in 1954 by the Archdiocese of Philadelphia as a school for young men in the Holmesburg area of Northeast Philadelphia. Since its formation, “The Friends” have aggressively raised funds necessary to make improvements to the school campus, while also funding academic programs that complement the traditional curriculum. Among its accomplishments, the Friends of Father Judge, raised $2.8 million dollars to transform what was once called the “Dust Bowl” into a state-of-the-art athletic field complex for student athletes, renovated the computer lab, purchased shuttle vans for activities, and built a center for students with learning challenges. In 2016, Friends of Father Judge received a generous contribution from the John S. Oyler Foundation.

SkillsUSA
Wind Gap Chevrolet Buick Foundation

In 2016, SkillsUSA received a contribution from the Wind Gap Chevrolet Buick Foundation. SkillsUSA is a partnership of students, teachers and industry working together to ensure America has a skilled workforce. SkillsUSA helps each student excel. They provide educational programs, events and competitions that support career and technical education in the nation’s classrooms. A recent study of the skills gap from the manufacturing perspective reports that over the next decade 3.4 million new manufacturing jobs will become available, most as a result of retirement. Of those jobs, 2 million will go unfilled due to a lack of qualified workers. SkillsUSA instructs students using a framework centered around three key areas: personal skills, workplace skills and technical skills grounded in academics. SkillsUSA helps students accelerate their personal growth and skill development through programs integrated into the classroom curriculum.
Habitat for Humanity - Bedford County
Judy Faulkner and Art Riexinger Foundation

Habitat for Humanity of Bedford County, an independently funded affiliate of Habitat for Humanity International, began in 1994. A county-wide organization, Habitat for Humanity of Bedford County builds homes for families in need in Bedford County. Families living in either substandard or overcrowded housing conditions, or those with a severe rent burden can apply to own a Habitat for Humanity home. Homes are kept affordable through volunteer labor, locally supplied materials, community and corporate sponsorships, and individual donations. The family and volunteers also provide “sweat equity” hours in place of a monetary down payment, working to build the home. Recipients receive an affordable, no-profit, zero-interest mortgage. In 2016, Habitat for Humanity of Bedford County received a generous contribution from the Judy Faulkner and Art Riexinger Foundation to help build homes.

Mainstreet Waynesboro
Mummert Family Foundation

In 2016, Mainstreet Waynesboro received a contribution from the Mummert Family Foundation. Mainstreet Waynesboro was established in 1996 to help revitalize Waynesboro’s downtown district through support for new and existing businesses, and by providing improvements, events and activities to attract visitors and residents to come and enjoy the historic downtown area. From the sweetness of the Chocolate Extravaganza, the fun of the Nite at the Races, Market Day in the fall, and the traditional tree lighting and holiday parade, Mainstreet Waynesboro events attempt to bring a hometown feeling back to the downtown area.
Franklin County - Coyle Free Library Building Fund

Allan and Barbara Jennings Family Foundation

In 2016, the Allan and Barbara Jennings Family Foundation donated to the Franklin County Coyle Free Library Building Fund. Located in downtown Chambersburg, the Coyle Free Library has been a part of the Chambersburg community since 1891. It was started by a group of ladies called the Afternoon Club, a group that still exists today. The Coyle Free Library has moved to a temporary home on the corner of 2nd St and Broad St (the old Jennings showroom) so Franklin County Library System can move forward on the renovation and expansion of the Coyle Free Library building, a $5.5 million renovation and expansion project that includes a 4,500 square foot addition and updated amenities.

Kennett Area YMCA

Duke and Melissa Scott Family Foundation

In 2016, the Kennett Area YMCA received a contribution from the Duke and Melissa Scott Family Foundation. YMCAs across the country invest in families and neighbors, bringing positive, lasting change that impacts the spirit, mind, and body of those who participate. The Kennett Area YMCA, part of the Greater Brandywine YMCAs, helped their community in 2016 by providing 504 Thanksgiving meals, educating 1,456 children on water safety, mentoring 890 teenagers, providing holiday presents to 2,013 children, and hosting summer camp to 4,351 children. More than $200,000 was granted to projects in the community by the Kennett Area YMCA.

The Mix at Arbor Place

Steve and Donna Jones Foundation

The Mix at Arbor Place was founded in the early 1980s by a local pastor of Laurel Street Mennonite. The Mix at Arbor Place is committed to providing high quality programming to Lancaster’s underprivileged children and youth. Between Mornings at The Mix, afterschool programming, buddy programs, and summer camps, The Mix has positively impacted hundreds of students every year. The structured approach allows staff to provide intentional activities for kids and the after school program is a holistic approach to development by focusing on social, academic, spiritual, and physical needs. In 2016, The Mix at Arbor Place received a generous contribution from the Steve and Donna Jones Foundation.
Pittsburgh Zoo and PPG Aquarium
Deborah Numrich Campbell Foundation

The Pittsburgh Zoo and PPG Aquarium is one of only six major zoo and aquarium combinations in the United States. Located in Pittsburgh, Pennsylvania’s Highland Park, the zoo sits on 77 acres of park land where it exhibits more than 4,000 animals representing 475 species, including 20 threatened or endangered species. Construction is currently underway for the Jungle Odyssey, which will immerse visitors into a jungle environment highlighting animals including the giant anteater, pygmy hippopotamus, ocelot, capybara, and fossa. Following this, will be the construction of an indoor Conservation Solarium, housing some of the world’s most magnificent reptiles; and, finally, the African elephant Maternal Health Care Center at the Zoo’s International Conservation Center in Somerset County is scheduled to be completed later this summer. The 37,000-square-foot home is designed to enhance the reproductive success of endangered African elephants in a natural herd environment. In 2016, the Pittsburgh Zoo and PPG Aquarium received a generous contribution from the Deborah Numrich Campbell Foundation.

Northern Lehigh Historical Society
Rentschler Chevrolet Chrysler Jeep Dodge Foundation

The Northern Lehigh Historical Society maintains the Slate Heritage Trail, which is a 3.3 mile trail running from Slatington to Slatedale. The Slate Heritage Trail runs along streams, slate beds, and wooded areas. It is a perfect rail-trail for runners, walkers, hikers, bikers, and nature-lovers of all ages. In 2016, the Northern Lehigh Historical Society received a generous contribution from the Rentschler Chevrolet Chrysler Jeep Dodge Foundation.
Ned Smith Center for Nature and Art  
Rolen E. and Patricia H. Ferris Foundation

Located in Millersburg, Pennsylvania, the Ned Smith Center for Nature and Art was founded in 1993 to celebrate the life and works of its namesake, the nationally recognized wildlife artist, naturalist and writer Ned Smith. The Center’s lands offer a tranquil outdoor experience on more than 500 contiguous acres of rustic beauty. With hardwood forest, stream, more than twelve miles of trails and stunning views of the Susquehanna River from the mountaintop, the land also provides habitat for the wildlife Ned Smith immortalized – deer, bear, wild turkey, grouse, fox and many species of smaller animals. The Ned Smith Center plays an active role in education about nature, art and conservation through a year-long series of lectures, field trips, seminars, and other special events. In 2016, the Ned Smith Center for Nature and Art received a contribution from the Rolen E. and Patricia H. Ferris Foundation.

Pennypack Ecological Restoration Trust  
Faulkner Family Foundation

Founded in 1970, the Pennypack Ecological Restoration Trust is a nonprofit conservancy headquartered in Huntingdon Valley, Pennsylvania, 15 miles northeast of Philadelphia. The Trust is staffed by professionals and volunteers dedicated to the stewardship of the lands that are protected by the Trust in its 832-acre Pennypack Preserve natural area. Active restoration of the lands protected in the Pennypack Preserve is apparent everywhere. For example, the Trust’s stewardship staff and volunteers have planted nearly 11,000 trees since 1990. Large tracts that had been overwhelmed by non-native vines just a few years ago now support young forest. And, gaps in the tree canopy of three ancient forests have been planted with young trees to replace aging giants. The Trust’s 11 miles of trails are open to visitors free of charge every day of the year from dawn to dusk. In 2016, Pennypack Ecological Restoration Trust received a generous grant from the Faulkner Family Foundation. The Faulkner Family Foundation also supported Abington Health Foundation, Abington Friends School, and the Kate Svitek Memorial Foundation.
In 2016, PAA awarded $190,000 to thirteen students. Seven students were chosen to receive the scholarships in honor of their demonstrated charitable characteristics and their work to make a positive impact in their communities. Six students were selected who are currently enrolled in, or are seeking enrollment in, an automotive technology program, and who are sponsored by a new car or truck dealer.

Community Service Awards

Meline Avrigian  
Piazza Mazda of West Chester West Chester

Allison Bare  
Fiore Toyota Volkswagen Audi Hollidaysburg

Stephanie Garner  
Honda Chevrolet Manheim

Alexandra Herbick  
#1 Cochran Monroeville

Justin Laigaie  
Sloane Toyota of Glenside

Madison Mackenzie  
Blaise Alexander Chevrolet Muncy

David Stewart  
Ray Price Stroud Ford Stroudsburg

Automotive Technology Awards

Raymond Adams II  
Berger Family Dealerships Hazleton

Lance Kernoschak  
Abeloff GMC Stroudsburg

Stone Lewandowski  
C. Harper Chevrolet Belle Vernon

Ian Schoeneleber  
Keenan Honda Doylestown

Zachary Stump  
Ecks Garage (Freightliner) Muncy

Patrick Williams  
Daniels BMW Allentown
Dealer assistance is needed to grow the PAA Fund so that students who are the children of new car and truck dealership employees and those who desire to become technicians will continue to be able to apply for PAA Scholarships. Below are the 2016 Scholarship Fund Contributors.

#1 Cochran
Aaron Herbick
ADA Greater Philadelphia ***
ADM Marketing Group *
Allentown Kia
Astar Info
Autotrader *
Baglier Buick GMC Mazda
Bill Miller
Blaise Alexander Family Dealerships*
Boyer & Ritter *
Bryn Mawr Trust Company **
Bucks County International
CARFAX *
Carriage Trade Auto Auction
Cindy Cook *
CNA Surety Co.
Conrad Siegel Actuaries
Craig Scott
CVR *
Daniels BMW Mini of Allentown
Dealer Planning Services
Dealertrack *
Deborah Campbell
Duke Scott *
Ebersole
Engle-Hambright & Davies (EHD) *
Enterprise Holdings *
Faulkner Harrisburg
Faulkner Honda *
First National Bank *
Fox Ford Mercury
Frederick Rentschler
Freysinger Buick GMC *
Fulton Bank
Gail Faulkner ***
Giambalvo Motor Co. *
Greater Lehigh Valley ADA
Greater Pittsburgh ADA **
Greg McCandless
Hoffman Ford
Honda Ford
Horwith Trucks
Hunter Truck Sales & Service *
J.L. Freed & Sons
James Glanzmann
Jennings Chevrolet Buick GMC
Jim Taverner
Jones Dealerships *

Contributors
Foundation Account Holders

Platinum Legacy Club

Paul K. and Anna E. Shockey Family Foundation

Legacy Club

Auto Dealers CARing For Kids Foundation

Faulkner Family Foundation

Joseph and Mary Faulkner Family Foundation

Judy Faulkner and Art Riexinger Foundation

* New Account in 2016
Legacy Club

Robert III and Joanne Preston Family Foundation

Robert P. Kelly Family Foundation

Stuckey Family Foundation*

Suzi and Scott Lustgarten Family Foundation

Cornerstone Club

Greater Lehigh Valley Automobile Dealers Association Foundation

Greater Pittsburgh Automobile Dealers Foundation

Matt and Tiff Stuckey Foundation*
Foundation Account Holders

Humanitarian Club

Ballantine Family
Charitable Foundation*

Deborah Numrich
Campbell Foundation

Earle M. Mitchell
Memorial Foundation

Greg and Susan Sutliff
Foundation

Landis Family
Foundation

William P. and Lorraine Manos
Foundation

Jim Wynn ~ Forever in our lives
Wynn Family Foundation

Ann Harris Smith Foundation for
Gynecological Cancer Awareness

Blaise Alexander
Family Foundation

* New Account in 2016
Foundation Account Holders

Founder’s Club

Rentschler Chevrolet Chrysler Jeep Dodge Foundation (Fred and Gloria)
Sullivan Numrich Family Foundation
Wind Gap Chevrolet Buick Foundation (Bryan Gault and Jeff Baskin)

Steve and Donna Jones Foundation
Bill and Donna Lake Family Foundation
Biondi Family Foundation

Regency Club

Allan and Barbara Jennings Family Foundation

* New Account in 2016
Regency Club

Clarence and Ellen Smail Foundation

D’Agata Family Foundation

David and Megan Oyler Foundation

David and Patricia Penske Foundation

Duke and Melissa Scott Family Foundation

Eric and Deborah Hessinger Foundation

Fox Family Fund

J. Paul and Dusty McMillen Family Foundation

J.L. Feed Foundation (Don and Suzanne Franks)

Jack and Cate Oyler Foundation
Foundation Account Holders

Regency Club

James and Virginia Jones Foundation
Joseph and Karen Thurby Family Foundation
Kenneth J. Lustgarten Foundation (Peter Lustgarten, Stuart Lustgarten)
Kermit and Clarisse Hicks Foundation
Middleton Family Foundation
Mummert Family Foundation
Rolen E. and Patricia H. Ferris Foundation
Sterling E. Baugher Family Fund (Sarabelle, Cindy and Larry Baugher)
The Third Day Fund
Thomas and Frances Rohrich Foundation

* New Account in 2016
Three Little Angels Foundation

Vicki and Bob Dolan Foundation

Warren Lewis Family Foundation

**Benefactor Club**

Andy and Carol Scott Fund

Angela and Harry Faulkner Family Fund

Benson Family Fund

Berger Family Fund (Jacqueline and Earl Berger)

Berger Family Fund (Cheryl and Jeff Berger)

Casey Fund

Edward and Jane Noerr Fund
Foundation Account Holders

Benefactors Club

Grant and Juliet Perry
Family Fund

Gregg and Jenny Semel
Foundation

James and Michele Peruto Fund

Richard Salezze
Family Fund

Scott and Lucinda Friedman Fund *

Shuman Family Fund

Thomas and Cheryl Leydig Fund

Thomas and Marge Noerr Fund

Not Pictured:
Allen Family Foundation
Allen Wenger Foundation
John and Dita Daub Fund
Thomas Family Foundation

* New Account in 2016
Financials

Balance Sheet Summary

Donor-Advised Accounts $32,077,210
Undesignated Account 12,640,427
CARing for Kids Account 4,545,437
Benefactor Club Accounts 178,140
Total $49,441,214

Investments

12/31/2016
Balance $49,345,421

2016
Investment Income $3,189,915

Grant Totals by Category

Community Enhancement $723,900
Health Services 462,618
Education 332,971
Children and Youth 244,197
Nature, History, Arts 224,100
Faith 143,266
Total $2,131,052

Grants Distributed to Charities by Year

2016 $2,131,052
2015 $2,736,455
2014 $2,235,126
2013 $1,400,491
2012 $1,215,197
2011 $949,575
2010 $921,179
2009 $549,065
2008 $488,106
2007 $230,000
2006 $177,500
2005 $149,250

Increase in Number of Established Accounts

2016 82
2015 79
2014 67
2013 58
2012 55
2011 48
2010 40
2009 33
<table>
<thead>
<tr>
<th>Organizations receiving assistance from the PAA Foundation in 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aaron's Acres</td>
</tr>
<tr>
<td>Abington Friends School</td>
</tr>
<tr>
<td>Abington Health Foundation</td>
</tr>
<tr>
<td>Allegheny Riverstone Center for the Arts</td>
</tr>
<tr>
<td>Allentown Central Catholic HS</td>
</tr>
<tr>
<td>Allentown Rescue Mission</td>
</tr>
<tr>
<td>Allentown Symphony Association</td>
</tr>
<tr>
<td>Allison-Antrim Museum</td>
</tr>
<tr>
<td>ALS Association - Western PA Chapter</td>
</tr>
<tr>
<td>Alzheimer's Disease Research</td>
</tr>
<tr>
<td>Alzheimer's Drug Discovery Foundation</td>
</tr>
<tr>
<td>American Cancer Society</td>
</tr>
<tr>
<td>American Diabetes Association</td>
</tr>
<tr>
<td>American Heart Association</td>
</tr>
<tr>
<td>American Red Cross Lehigh Valley</td>
</tr>
<tr>
<td>American Rescue Workers, Inc.</td>
</tr>
<tr>
<td>Americans for Prosperity Foundation</td>
</tr>
<tr>
<td>Angel 34</td>
</tr>
<tr>
<td>Animal Friends</td>
</tr>
<tr>
<td>Ascension Lutheran Church</td>
</tr>
<tr>
<td>Assumption BVM Church</td>
</tr>
<tr>
<td>Audubon YMCA</td>
</tr>
<tr>
<td>Autism Connection of PA</td>
</tr>
<tr>
<td>Autism Speaks - Lehigh Valley Walk</td>
</tr>
<tr>
<td>Auto Dealers CARing for Kids Foundation</td>
</tr>
<tr>
<td>Beacon Clinic</td>
</tr>
<tr>
<td>Bedford County Humane Society</td>
</tr>
<tr>
<td>Benedictine Sisters of Erie</td>
</tr>
<tr>
<td>Bethany Children's Home</td>
</tr>
<tr>
<td>Bethany Christian Services of the Greater Delaware Valley</td>
</tr>
<tr>
<td>Bethesda Mission of Harrisburg</td>
</tr>
<tr>
<td>Big Brothers Big Sisters Lehigh Valley</td>
</tr>
<tr>
<td>Blind Association of Butler County</td>
</tr>
<tr>
<td>Boy Scout Troop 88</td>
</tr>
<tr>
<td>Boys &amp; Girls Club of Allentown</td>
</tr>
<tr>
<td>Boys &amp; Girls Club of Bethlehem</td>
</tr>
<tr>
<td>Boys &amp; Girls Club of Easton</td>
</tr>
<tr>
<td>Boys &amp; Girls Club of Easton</td>
</tr>
<tr>
<td>Boys &amp; Girls Club of Erie</td>
</tr>
<tr>
<td>Boys &amp; Girls Club of Lancaster</td>
</tr>
<tr>
<td>Butler Area Public Library</td>
</tr>
<tr>
<td>Butler County Family YMCA</td>
</tr>
<tr>
<td>Butler County Humane Society</td>
</tr>
<tr>
<td>Camelot for Children Inc.</td>
</tr>
<tr>
<td>Canine Companions for Independence</td>
</tr>
<tr>
<td>Carnegie Mellon University</td>
</tr>
<tr>
<td>CASA of Lancaster County</td>
</tr>
<tr>
<td>Center for Animal Health &amp; Welfare</td>
</tr>
<tr>
<td>Center for Vision Loss</td>
</tr>
<tr>
<td>Central Bucks Family YMCA</td>
</tr>
<tr>
<td>Chesapeake Bay Foundation</td>
</tr>
<tr>
<td>Children's Advocacy Center Lawrence County</td>
</tr>
<tr>
<td>Children's Dyslexia Centers, Inc.</td>
</tr>
<tr>
<td>Children's Home of Easton</td>
</tr>
<tr>
<td>Children's Hospital of Pittsburgh Foundation</td>
</tr>
<tr>
<td>Christ United Church of Christ</td>
</tr>
<tr>
<td>Cleve J. Fredricksen Library Association</td>
</tr>
<tr>
<td>Coco Foundation</td>
</tr>
<tr>
<td>College Street Baptist Church</td>
</tr>
<tr>
<td>Colonial Williamsburg Foundation</td>
</tr>
<tr>
<td>Commonwealth Foundation Public Policy</td>
</tr>
<tr>
<td>Communities in Schools of the Lehigh Valley</td>
</tr>
<tr>
<td>Community Foundation of Washington County</td>
</tr>
<tr>
<td>Community Foundation of Western PA and Eastern OH</td>
</tr>
<tr>
<td>Community Health Clinic of Butler County Inc.</td>
</tr>
<tr>
<td>Community YMCA of Eastern Delaware County</td>
</tr>
<tr>
<td>Concordia Lutheran Ministries</td>
</tr>
<tr>
<td>Conestoga Valley Education Foundation</td>
</tr>
<tr>
<td>Cops 'n Kids Literacy Program</td>
</tr>
<tr>
<td>Cornerstone Fellowship Assembly of God</td>
</tr>
<tr>
<td>Cranathel Spiritual Center</td>
</tr>
<tr>
<td>Cultural Alliance of York County</td>
</tr>
<tr>
<td>Cumberland County Historical Society</td>
</tr>
<tr>
<td>Daily Bread Community Food Pantry</td>
</tr>
<tr>
<td>Davidson College</td>
</tr>
<tr>
<td>DeSales University</td>
</tr>
<tr>
<td>Diakon Youth Services</td>
</tr>
<tr>
<td>Dickinson College</td>
</tr>
<tr>
<td>Dreamwrights</td>
</tr>
<tr>
<td>East Hempfield Township K-9 Unit</td>
</tr>
<tr>
<td>East Petersburg Day Steering Committee</td>
</tr>
<tr>
<td>East Petersburg Fire Company</td>
</tr>
<tr>
<td>Easter Seals of Eastern PA</td>
</tr>
<tr>
<td>Eau Claire Volunteer Fire Department</td>
</tr>
<tr>
<td>Edinboro University</td>
</tr>
<tr>
<td>Elizabethtown College</td>
</tr>
<tr>
<td>Elmwood Park Zoo</td>
</tr>
<tr>
<td>Elwyn</td>
</tr>
<tr>
<td>Emmaus Public Library</td>
</tr>
<tr>
<td>End Allergies Together Inc.</td>
</tr>
<tr>
<td>Equi-Librum Inc.</td>
</tr>
<tr>
<td>Erie Arts &amp; Culture</td>
</tr>
<tr>
<td>Erie City Mission</td>
</tr>
<tr>
<td>Erie Philharmonic</td>
</tr>
<tr>
<td>FCCLS - Coyle Building Fund</td>
</tr>
<tr>
<td>First Baptist Church</td>
</tr>
<tr>
<td>First Presbyterian Church of Allentown</td>
</tr>
<tr>
<td>First United Methodist Church Lancaster</td>
</tr>
<tr>
<td>Five Star Heart Project</td>
</tr>
<tr>
<td>Flagship Niagara League</td>
</tr>
<tr>
<td>Four Diamonds Fund</td>
</tr>
<tr>
<td>Fox Chase Cancer Center</td>
</tr>
<tr>
<td>Friends of Father Judge High School</td>
</tr>
<tr>
<td>Fulton County Library</td>
</tr>
<tr>
<td>Fulton County Medical Center</td>
</tr>
<tr>
<td>Galena Volunteer Fire Department</td>
</tr>
<tr>
<td>Gateway Education Foundation</td>
</tr>
<tr>
<td>Gifford Youth Achievement Center</td>
</tr>
<tr>
<td>Gladiolus Learning and Development Center</td>
</tr>
<tr>
<td>Glimmer of Hope Foundation</td>
</tr>
<tr>
<td>Golden Tornado Scholastic Foundation, Inc.</td>
</tr>
<tr>
<td>Goldwater Institute</td>
</tr>
<tr>
<td>Good Samaritan Hospital Foundation</td>
</tr>
<tr>
<td>Good Shepherd Rehabilitation</td>
</tr>
<tr>
<td>Grace Seed Inc.</td>
</tr>
<tr>
<td>Grace United Methodist Church - Lewistown</td>
</tr>
<tr>
<td>Greater Pittsburgh Dealers Foundation</td>
</tr>
<tr>
<td>Greater Pittsburgh Literacy Council</td>
</tr>
<tr>
<td>Greater Valley YMCA</td>
</tr>
<tr>
<td>Greencastle-Antrim Education Foundation</td>
</tr>
<tr>
<td>Habitat for Humanity of Bedford County</td>
</tr>
<tr>
<td>Hamot Health Foundation</td>
</tr>
<tr>
<td>Hands-on House</td>
</tr>
<tr>
<td>Harrisburg Symphony Orchestra</td>
</tr>
<tr>
<td>Haven House</td>
</tr>
<tr>
<td>Heaven's Family</td>
</tr>
<tr>
<td>Heidelberg United Church of Christ</td>
</tr>
<tr>
<td>Hershey Jr. Bears</td>
</tr>
<tr>
<td>Hershey Palmyra Sertoma Club</td>
</tr>
<tr>
<td>Hispanic Center Lehigh Valley</td>
</tr>
<tr>
<td>Histiocytosis Association</td>
</tr>
<tr>
<td>Holy Family Home</td>
</tr>
<tr>
<td>Holy Trinity Episcopal Academy</td>
</tr>
<tr>
<td>Holy Trinity Episcopal Parish</td>
</tr>
<tr>
<td>Hospice of Central PA</td>
</tr>
<tr>
<td>Hoyt Center for the Arts</td>
</tr>
<tr>
<td>Humane League of Lancaster County</td>
</tr>
<tr>
<td>Humane Society of Vero Beach</td>
</tr>
<tr>
<td>Indian River County Habitat for Humanity</td>
</tr>
<tr>
<td>Indian River Medical Center Foundation</td>
</tr>
<tr>
<td>Interfaith Friends</td>
</tr>
<tr>
<td>Jameson Health Care Foundation</td>
</tr>
<tr>
<td>Jefferson Volunteer Fire Company</td>
</tr>
<tr>
<td>Jewish Federation of Greater Philadelphia</td>
</tr>
<tr>
<td>Jewish Residential Services</td>
</tr>
<tr>
<td>Joseph T. Simpson Public Library</td>
</tr>
<tr>
<td>Judicial Watch</td>
</tr>
<tr>
<td>Junior Achievement of NEPA</td>
</tr>
<tr>
<td>Juvenile Diabetes Research Foundation</td>
</tr>
<tr>
<td>Kate Srivet Memorial Foundation</td>
</tr>
<tr>
<td>Kennett Area YMCA</td>
</tr>
<tr>
<td>Kiwanis Foundation of Palmer Township</td>
</tr>
<tr>
<td>Krysta Hankey Memorial Fund</td>
</tr>
<tr>
<td>Lake Erie College of Osteopathic Medicine</td>
</tr>
<tr>
<td>Lancaster Area Habitat for Humanity</td>
</tr>
<tr>
<td>Lancaster Clef Palate Clinic</td>
</tr>
<tr>
<td>Lancaster County Career &amp; Technology</td>
</tr>
<tr>
<td>Lancaster County Emergency Response</td>
</tr>
<tr>
<td>Lancaster Dollars for Higher Learning</td>
</tr>
<tr>
<td>Lancaster Education Foundation</td>
</tr>
<tr>
<td>Lancaster Farmland Trust</td>
</tr>
<tr>
<td>Laurel House</td>
</tr>
<tr>
<td>Lawrence County Humane Society</td>
</tr>
<tr>
<td>Lehigh County Humane Society</td>
</tr>
<tr>
<td>Lehigh University - Lehigh Athletics Partnership</td>
</tr>
<tr>
<td>Lehigh Valley Amputee Support Group</td>
</tr>
<tr>
<td>Lehigh Valley Center for Independent Living</td>
</tr>
<tr>
<td>Lehigh Valley Health Network</td>
</tr>
<tr>
<td>Lehigh Valley Military Affairs Council</td>
</tr>
<tr>
<td>Lehigh Valley Public Telecommunications</td>
</tr>
<tr>
<td>Lehigh Valley Therapy Dogs</td>
</tr>
<tr>
<td>Leukemia &amp; Lymphoma Society</td>
</tr>
<tr>
<td>Liberty Elementary Academic Fund</td>
</tr>
<tr>
<td>Library System of Lancaster County</td>
</tr>
<tr>
<td>Life Choices</td>
</tr>
<tr>
<td>Littitz Christian School</td>
</tr>
<tr>
<td>Logan's Heroes Animal Rescue</td>
</tr>
<tr>
<td>Lower Bucks Family YMCA</td>
</tr>
<tr>
<td>Lupus Foundation of America</td>
</tr>
<tr>
<td>Mainstreet Waynesboro, Inc.</td>
</tr>
<tr>
<td>Manheim Township Educational Foundation</td>
</tr>
<tr>
<td>Mansfield Foundation</td>
</tr>
<tr>
<td>March of Dimes - Lehigh Valley</td>
</tr>
<tr>
<td>Margaret Donnelly O'Connor Education</td>
</tr>
</tbody>
</table>
Maridon Museum
MCFEE
Meals on Wheels of Northampton
Meow House
Mercy Center for Women
Mercy School for Special Learning
Mercyhurst University
Mikayla's Voice
Millersville Community Church
Minsi Trails Council, BSA
Miracle League of Northampton
Miracle League of the Lehigh Valley
Misericordia Nursing and Rehab
Mission First Housing Group, Inc.
Mission Kids Child Advocacy Center
Moniteau Scholarship Foundation
Monroeville Arts Council
Montgomery County SPCA
Mountainview Horse Rescue
Mt. Hope Nazarene Retirement
Multiple Myeloma Research
Muscular Dystrophy Association
NAACP - Lancaster Branch #2302
NADA Foundation
Nam Knights Lehigh Valley Chapter
National Civil War Museum
National Multiple Sclerosis Society
Nazareth Blue Eagle Education Foundation
Ned Smith Center for Nature and Art
Nemours Fund for Children's Health
Neshannock High School
New Castle Christian Academy
New Castle Community YMCA
New Visions for Lawrence County
No Longer Alone Ministries
North Penn School District Educational
Northern Lehigh High School
Northern Lehigh Historical Society
Operation Homefront
Operation Warm
Our Father's Table Soup Kitchen
PA Hero Walk
PA Museums
PACC Caring Cupboard
Palmyra Area Business Association
Palmyra Fire Company
Par for the Cure - New Castle
Pediatric Cancer Foundation Lehigh Valley
Pediatric Hydrocephalus Foundation
Penn College Foundation
Penn State Dance Marathon
Penn State Hershey
Pennsylvania Dutch Council
Pennsylvania State University
Pennsylvania Wounded Warriors
Pennpack Ecological Restoration Trust
Pennpack Ecological Restoration Trust
Perry Hi-way Hose Co., Inc.
Philadelphia Academies, Inc.
Philadelphia Freedom Valley YMCA
Phoebe Ministries
Pittsburgh Foundation - New Castle
Pittsburgh Symphony Orchestra
Pittsburgh Vintage Grand Prix
Pittsburgh Zoo & Aquarium
Plainfield Township Volunteer Fire Co.
Potential Development Program
Pottstown Mercury Foundation
Public Broadcasting of Northwestern PA
Reformed Presbyterian Church
Regina Academy at St. John the Baptist
Riverbend Environmental Education Center
Roanoke College
ROC Elite Boosters
Roman Catholic Diocese of Lexington, KY
Roman Catholic Diocese of Pittsburgh Foundation
SafeNet
Saint Joseph the Worker Catholic Church
Salvation Army
Scholarship Foundation of the Rotary Club of Erie
Schreiber Pediatric Rehab Center of Lancaster County
Scleroderma Foundation
Senior Adult Activities Center of Montgomery County
Shippensburg University Foundation
Sigma Tau Gamma Foundation
Silver Spring Presbyterian Church
Six Mile Run Volunteer Fire Company
Skills USA Council
Special Olympics of Bethlehem
SpiriTrust Lutheran Foundation
St. Charles Borromeo Seminary
St. Gregory Parish
St. John Neumann Regional Academy
St. Jude the Apostle Church
St. Luke's University Health Network
St. Michael the Archangel School
St. Paul's Neighborhood Free Clinic
Steam Into History
Stony Creek Anglers
Sunnys Pit Bull Rescue
Tabor Community Services, Inc.
Temple University Beasley School of Law
The Center for Loss and Bereavement
The Charles E. Walton/ NJ CAR Charitable Foundation
The ELM
The Episcopal Academy
The Hill School
The Hillside School
The Humane Society of the United States
The Learning Alliance
The Lighthouse Foundation
The Mix at Arbor Place
The Philadelphia Project
The Salvation Army of the Lehigh Valley
The Swain School
The Trustees of the University of Pennsylvania
Third Street Alliance for Women and Children
Thriving Villages International
TMJ Association, Ltd.
UDS Foundation
Union Area Academic Advocates
United Service Organization
United Way of Erie County
United Way of Franklin County
United Way of Lawrence County
United Way of Louisiana
United Way of Youngstown
University of Miami
University of Miami Hillel
University of Pennsylvania Hospital
UPMC
Upper Bucks Christian School
Upper Bucks YMCA
US Navy Memorial
Vested Interest in K9s, Inc.
Victory House
Villa Maria Center
Villanova University
VisionCorps
Visiting Nurse Association
VNA & Hospice Foundation
Warren Rebounder Club
Platinum Legacy Account  $10 million +
Paul K. and Anna E. Shockey Family Foundation

Legacy Account  $1 million to $5 million
Calling For Kids Foundation - Custodial Account
Faulkner Family Foundation
Joseph and Mary Faulkner Family Foundation
Judy Faulkner and Art Rixinger Foundation
Robert III and Joanne Preston Family Foundation
Robert P. Kelly Family Foundation
Stucky Family Foundation
Suza and Scott Lustgarten Family Foundation

Cornerstone Account  $500,000 to $1 million
Greater Lehigh Valley Automobile Dealers Association Foundation
Greater Pittsburgh Automobile Dealers Association Foundation
Matt and Tiff Stuckey Foundation

Humanitarian Account  $250,000 to $500,000
Ballantine Family Charitable Foundation
Deborah Numrich Campbell Foundation
Earle M. Mitchell Memorial Foundation
Greg and Susan Sultiff Foundation
Landis Family Foundation
William P. and Lorraine Manos Foundation
Wynn Family Foundation

Founder’s Account  $100,000 to $250,000
Allen Family Foundation
Ann Harris Smith Foundation for Gynecological Cancer Awareness
Blaise Alexander Family Foundation
Bruce and Dotty Allen Family Foundation
Christina M. Savage Memorial Foundation
Craig and Susan Scott Foundation
Fred and Bonnie Savage Foundation
Giambalvo Family Foundation
John and Lorraine Petzier Foundation
John S. Oyler Foundation
Larry and Gloria New Foundation
Lydia M. Oyler Memorial Foundation
MAC Chapman Family Foundation
PAA Fund
Rentschler Chevrolet Chrysler Jeep Dodge Foundation
Rob and Christina Cochran Family Foundation
Robert and Gail Hunter Foundation
Steven and Donna Jones Family Foundation
Sullivan Numrich Family Foundation
Thomas Family Foundation
Wind Gap Chevrolet Buick Foundation

Regency Account  $25,000 to $100,000
Allan and Barbara Jennings Family Foundation
Allen Wenger Foundation
Bill and Donna Lake Family Foundation
Biondi Family Foundation
Clarence and Ellen Small Foundation
D’Agata Family Foundation
David and Megan Oyler Foundation
David and Patricia Penske Foundation
Duke and Rebecca Scott Family Foundation
Eric and Deborah Hessinger Foundation
Fox Family Foundation
J.L. Freed Foundation
J. Paul and Dusty McMillen Family Foundation
Jack and Gae Oyler Foundation
James and Virginia Jones Foundation
Joseph and Karen Thurby Family Foundation
Kenneth J. Lustgarten Foundation
Kermit and Carrie Hicks Foundation
Middleton Family Foundation
Mummert Family Foundation
Rolen E. and Patricia H. Ferris Foundation
Sterling E. Baugher Family Fund
The Third Day Fund
Thomas and Frances Rohrich Foundation
Three Little Angels Foundation Vicki and Bob Dolan Foundation
Warren Lewis Family Foundation

Benefactor’s Club  $10,000 to $25,000
Andy and Carol Scott Fund
Angela and Harry Faulkner Family Fund
Benson Family Fund
Berger Family Fund
Casey Fund
Edward and Jane Noerr Fund
Grant and Juliet Perry Family Fund
Gregg and Jenny Semel Foundation
James and Michele Peruto Fund
John and Bita Baub Fund
Salezze Family Fund
Scott and Lucinda Friedman
Shuman Family Fund
Thomas and Cheryl Leydig Fund
Thomas and Marge Noerr Fund

1925 North Front Street, Harrisburg, PA 17102
1-800-242-3745 www.paa-foundation.org

The official registration and financial information of the Pennsylvania Automotive Association Foundation may be obtained from the Pennsylvania Department of State by calling toll free, within Pennsylvania, 1 (800) 732-0999. Registration does not imply endorsement.